

# **Data Wharehousing, OLAP and Data Mining**

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## **UNIT-5**

# Overview



⌘ Part 1: Data Warehouses

⌘ Part 2: OLAP

⌘ Part 3: Data Mining

⌘ Part 4: Query Processing and Optimization

# Part 1: Data Warehouses



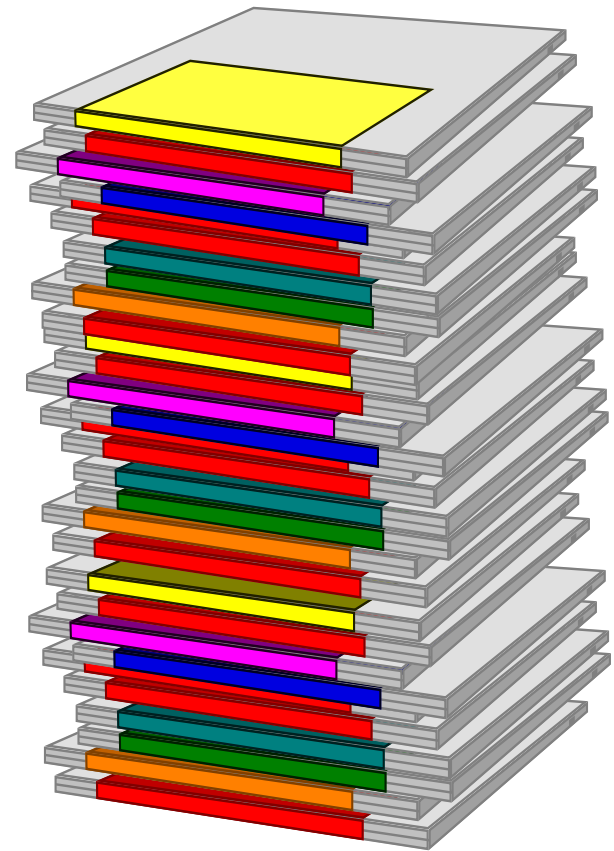
# Data, Data everywhere yet ...



- ⌘ I can't find the data I need
  - ⊞ data is scattered over the network
  - ⊞ many versions, subtle differences
- ⌘ I can't get the data I need
  - ⊞ need an expert to get the data
- ⌘ I can't understand the data I found
  - ⊞ available data poorly documented
- ⌘ I can't use the data I found
  - ⊞ results are unexpected
  - ⊞ data needs to be transformed from one form to other

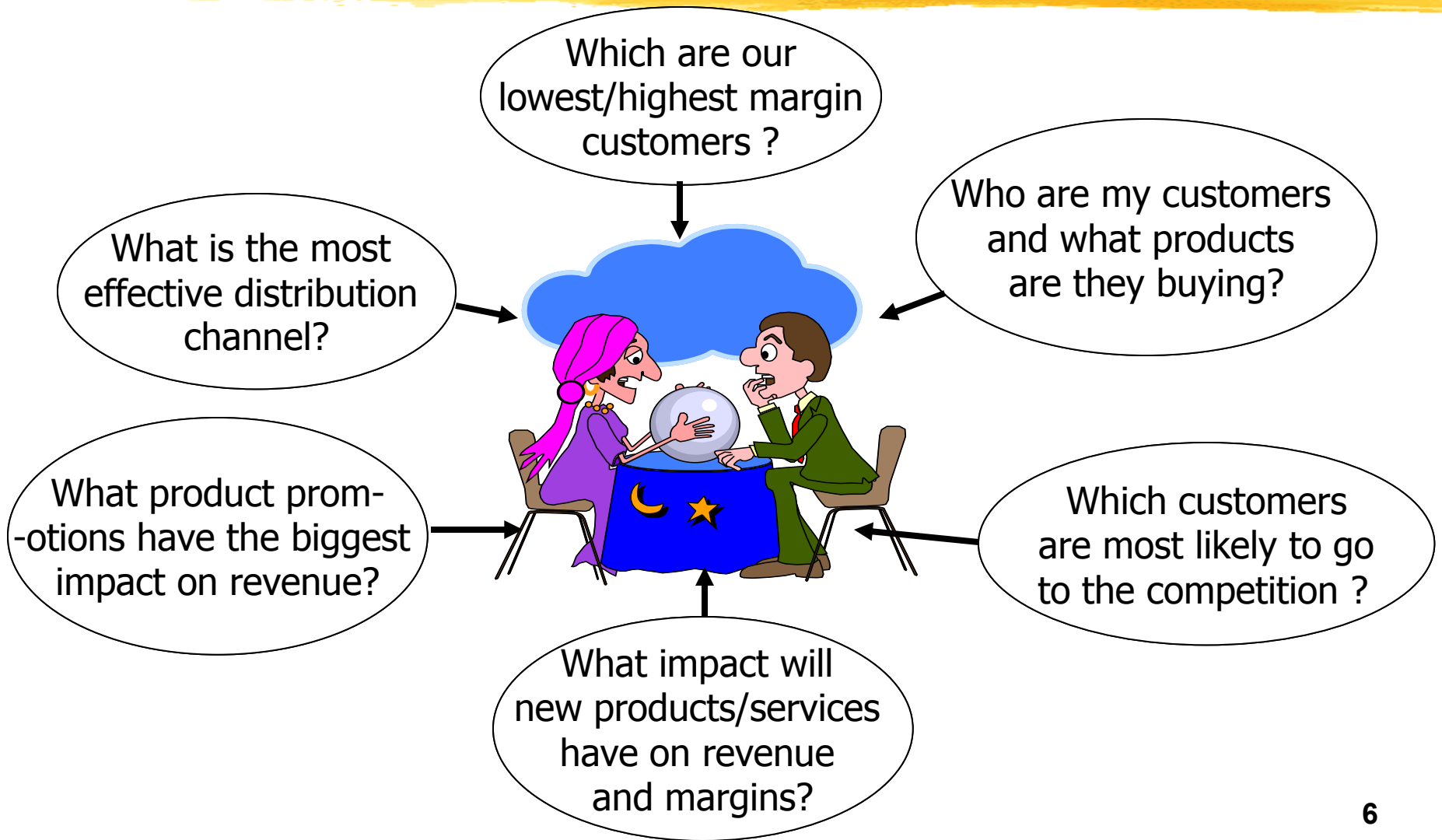
# What is a Data Warehouse?

A single, complete and consistent store of data obtained from a variety of different sources made available to end users in a way that they can understand and use in a business context.



[Barry Devlin]

# Why Data Warehousing?



# Decision Support



- ⌘ Used to manage and control business
- ⌘ Data is historical or point-in-time
- ⌘ Optimized for inquiry rather than update
- ⌘ Use of the system is loosely defined and can be ad-hoc
- ⌘ Used by managers and end-users to understand the business and make judgements

# Evolution of Decision Support



## ⌘ 60's: Batch reports

- ☒ hard to find and analyze information

- ☒ inflexible and expensive, reprogram every request

## ⌘ 70's: Terminal based DSS and EIS

## ⌘ 80's: Desktop data access and analysis tools

- ☒ query tools, spreadsheets, GUIs

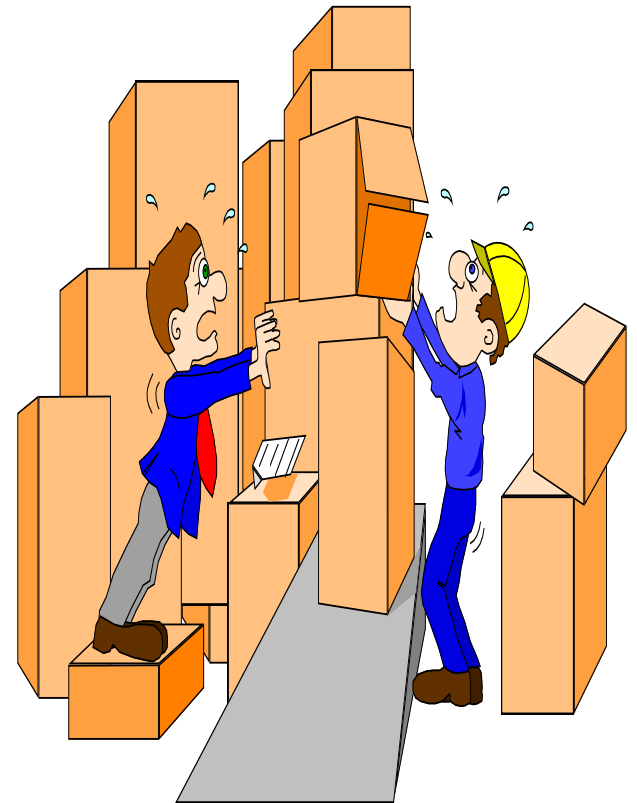
- ☒ easy to use, but access only operational db

## ⌘ 90's: Data warehousing with integrated OLAP engines and tools



# What are the users saying...

- ⌘ Data should be integrated across the enterprise
- ⌘ Summary data had a real value to the organization
- ⌘ Historical data held the key to understanding data over time
- ⌘ What-if capabilities are required



# Data Warehousing -- It is a process



- ⌘ Technique for assembling and managing data from various sources for the purpose of answering business questions. Thus making decisions that were not previous possible
- ⌘ A decision support database maintained separately from the organization's operational database

# Traditional RDBMS used for OLTP

- ⌘ Database Systems have been used traditionally for OLTP
  - ☑ clerical data processing tasks
  - ☑ detailed, up to date data
  - ☑ structured repetitive tasks
  - ☑ read/update a few records
  - ☑ isolation, recovery and integrity are critical
- ⌘ Will call these operational systems

# OLTP vs Data Warehouse

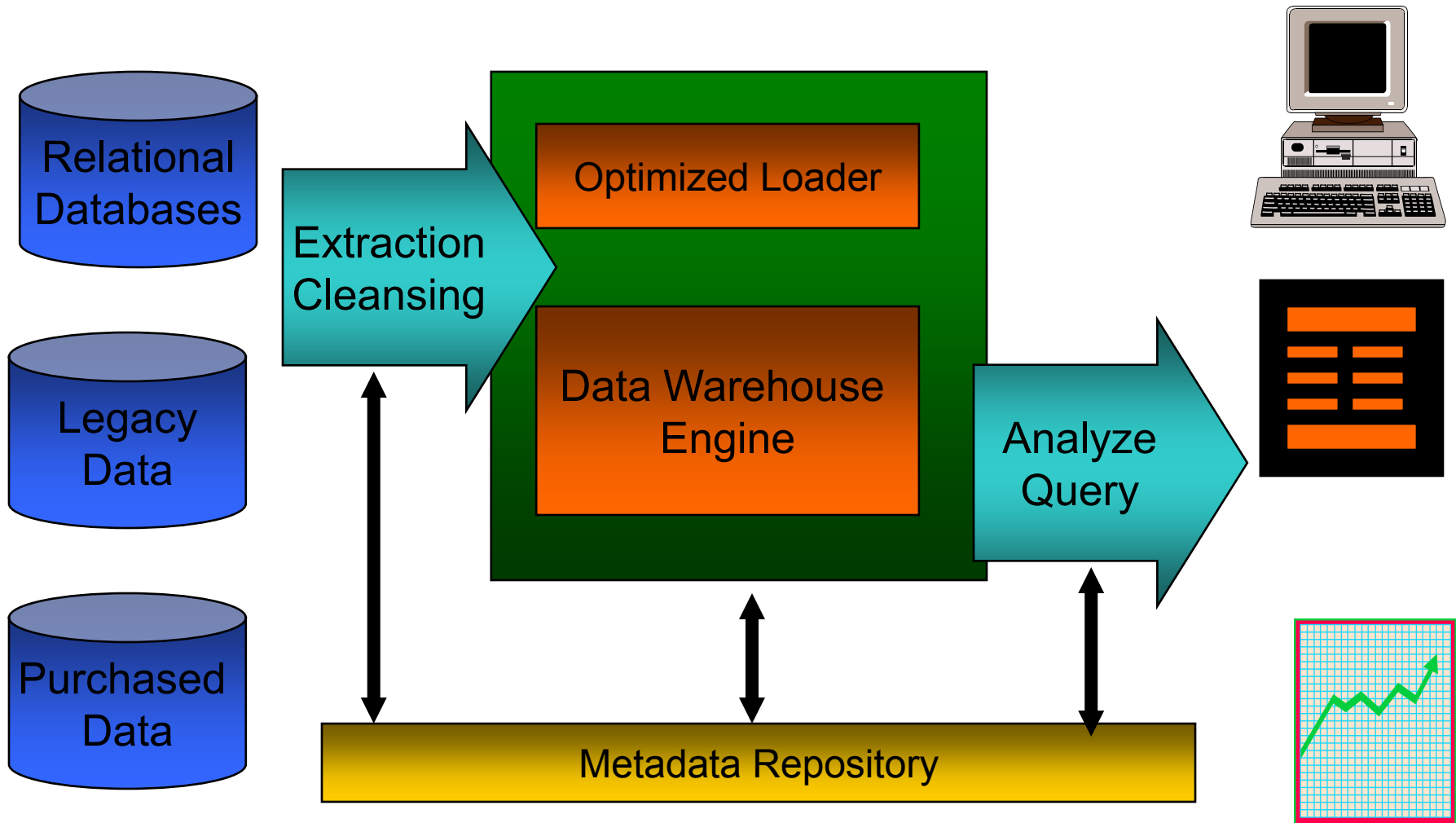
## ⌘ OLTP

- ☑ Application Oriented
- ☑ Used to run business
- ☑ Clerical User
- ☑ Detailed data
- ☑ Current up to date
- ☑ Isolated Data
- ☑ Repetitive access by small transactions
- ☑ Read/Update access

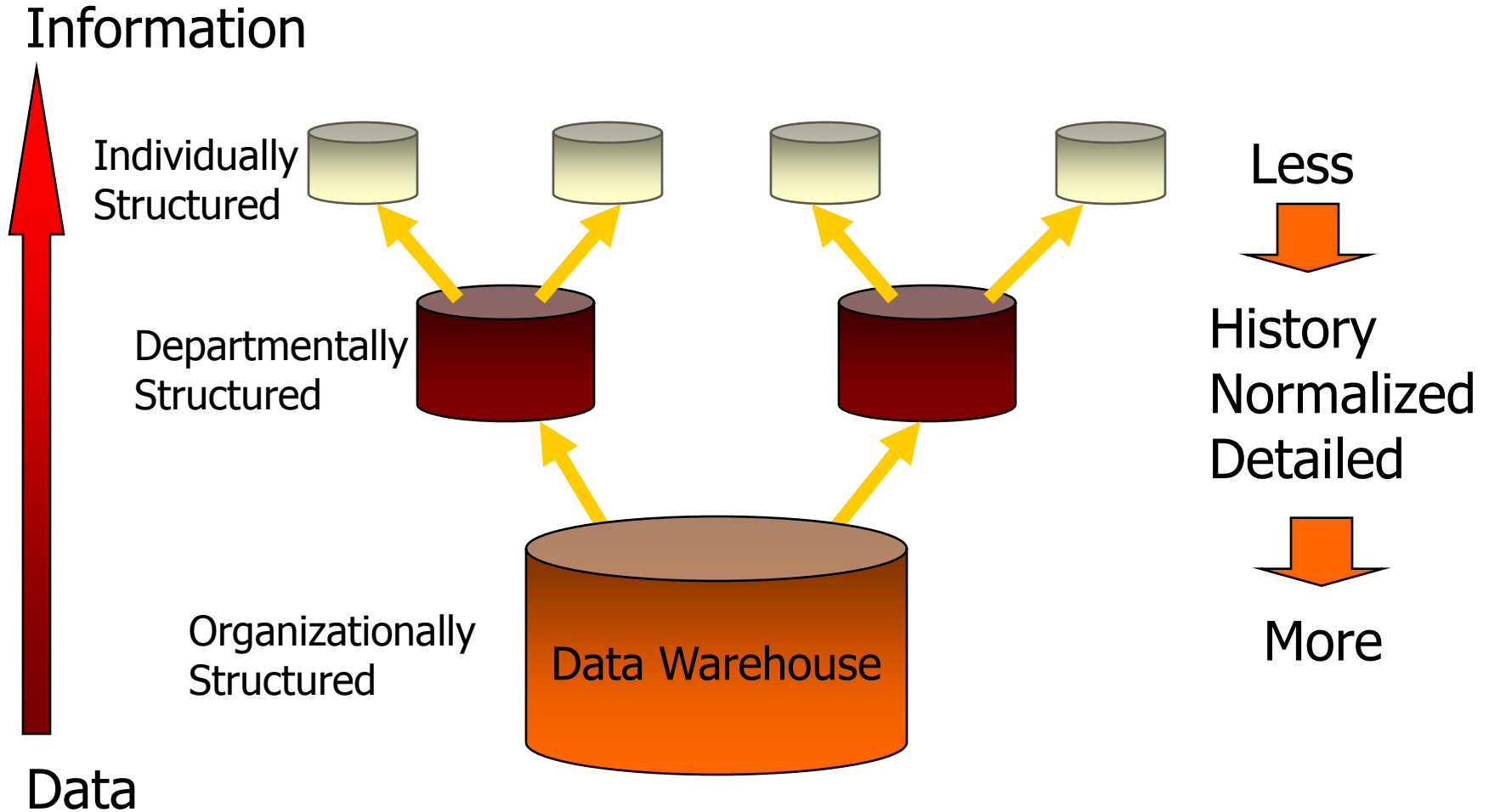
## ⌘ Warehouse (DSS)

- ☑ Subject Oriented
- ☑ Used to analyze business
- ☑ Manager/Analyst
- ☑ Summarized and refined
- ☑ Snapshot data
- ☑ Integrated Data
- ☑ Ad-hoc access using large queries
- ☑ Mostly read access (batch update)

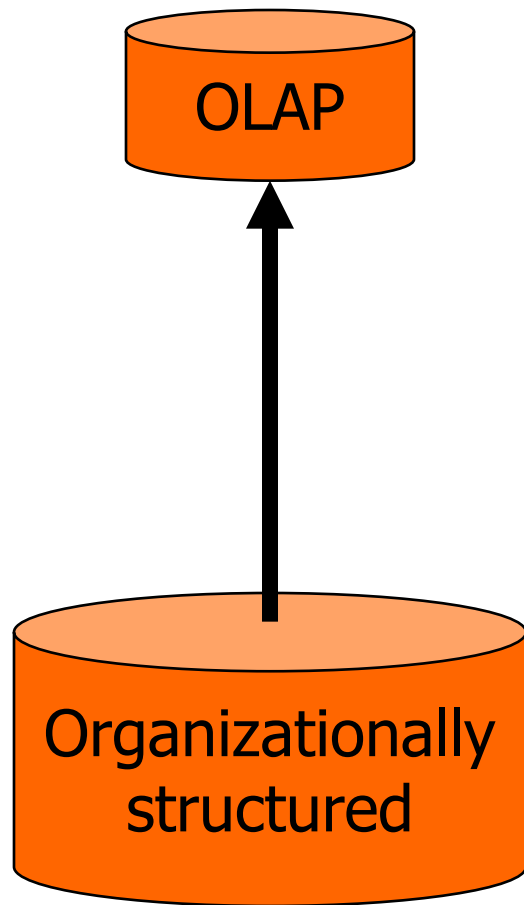
# Data Warehouse Architecture



# From the Data Warehouse to Data Marts



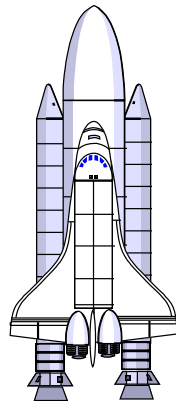
# Users have different views of Data



Tourists: Browse information harvested by farmers



Farmers: Harvest information from known access paths



Explorers: Seek out the unknown and previously unsuspected rewards hiding in the detailed data

# Wal\*<sup>\*</sup>Mart Case Study



- ⌘ Founded by Sam Walton
- ⌘ One the largest Super Market Chains in the US
  
- ⌘ Wal\*<sup>\*</sup>Mart: 2000+ Retail Stores
- ⌘ SAM's Clubs 100+Wholesalers Stores

⊗ This case study is from Felipe Carino's (NCR Teradata) presentation made at Stanford Database Seminar



# Old Retail Paradigm

## ⌘ Wal\*Mart

- ☑ Inventory Management
- ☑ Merchandise Accounts Payable
- ☑ Purchasing
- ☑ Supplier Promotions: National, Region, Store Level

## ⌘ Suppliers

- ☑ Accept Orders
- ☑ Promote Products
- ☑ Provide special Incentives
- ☑ Monitor and Track The Incentives
- ☑ Bill and Collect Receivables
- ☑ Estimate Retailer Demands

# New (Just-In-Time) Retail Paradigm



⌘ No more deals

⌘ Shelf-Pass Through (POS Application)

☒ One Unit Price

☒ Suppliers paid once a week on ACTUAL items sold

☒ Wal\*Mart Manager

☒ Daily Inventory Restock

☒ Suppliers (sometimes SameDay) ship to Wal\*Mart

⌘ Warehouse-Pass Through

☒ Stock some Large Items

☒ Delivery may come from supplier

☒ Distribution Center

☒ Supplier's merchandise unloaded directly onto Wal\*Mart Trucks

# Information as a Strategic Weapon



- ⌘ Daily Summary of all Sales Information
- ⌘ Regional Analysis of all Stores in a logical area
- ⌘ Specific Product Sales
- ⌘ Specific Supplies Sales
- ⌘ Trend Analysis, etc.
- ⌘ Wal\*Mart uses information when negotiating with
  - ☑ Suppliers
  - ☑ Advertisers etc.

# Schema Design



## ⌘ Database organization

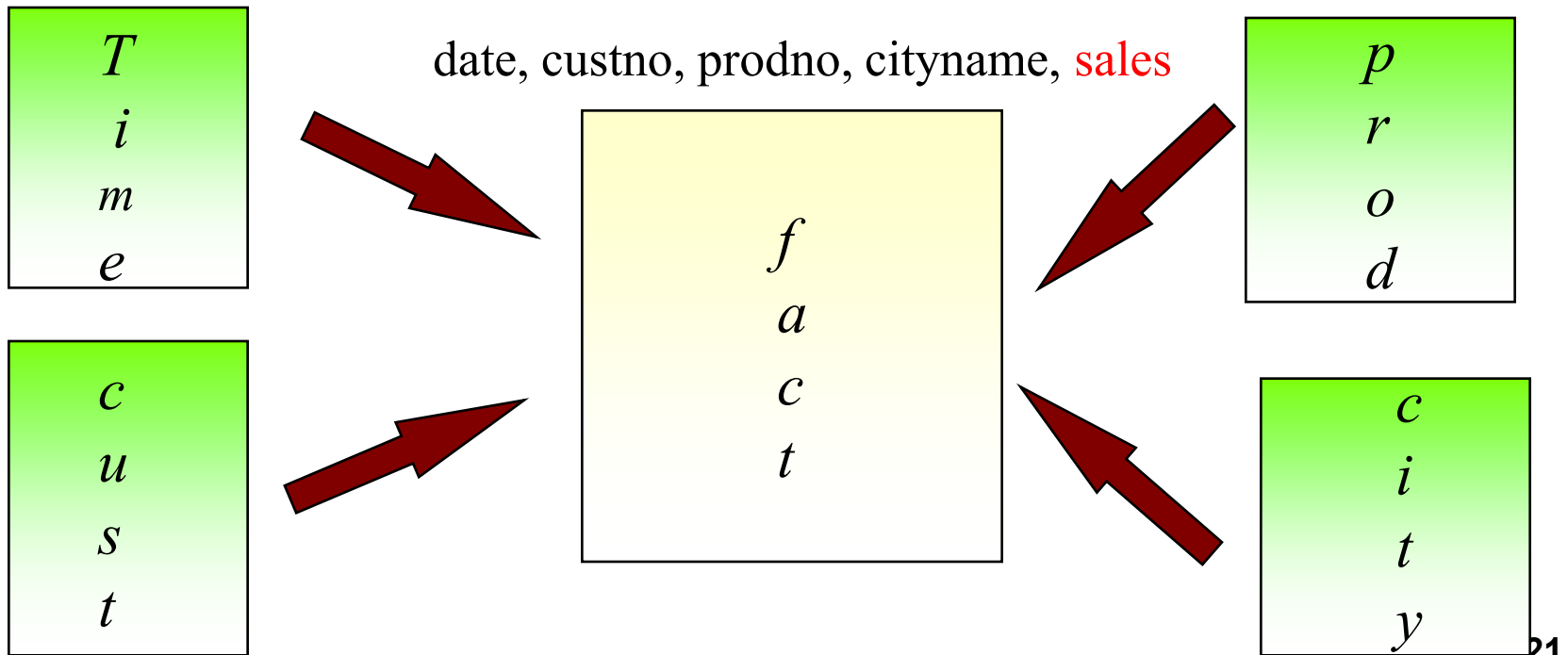
- ☑ must look like business
- ☑ must be recognizable by business user
- ☑ approachable by business user
- ☑ Must be simple

## ⌘ Schema Types

- ☑ Star Schema
- ☑ Fact Constellation Schema
- ☑ Snowflake schema

# Star Schema

- ⌘ A single fact table and for each dimension one dimension table
- ⌘ Does not capture hierarchies directly



# Dimension Tables



## ⌘ Dimension tables

- ☑ Define business in terms already familiar to users
- ☑ Wide rows with lots of descriptive text
- ☑ Small tables (about a million rows)
- ☑ Joined to fact table by a foreign key
- ☑ heavily indexed
- ☑ typical dimensions
  - ☒ time periods, geographic region (markets, cities), products, customers, salesperson, etc.

# Fact Table

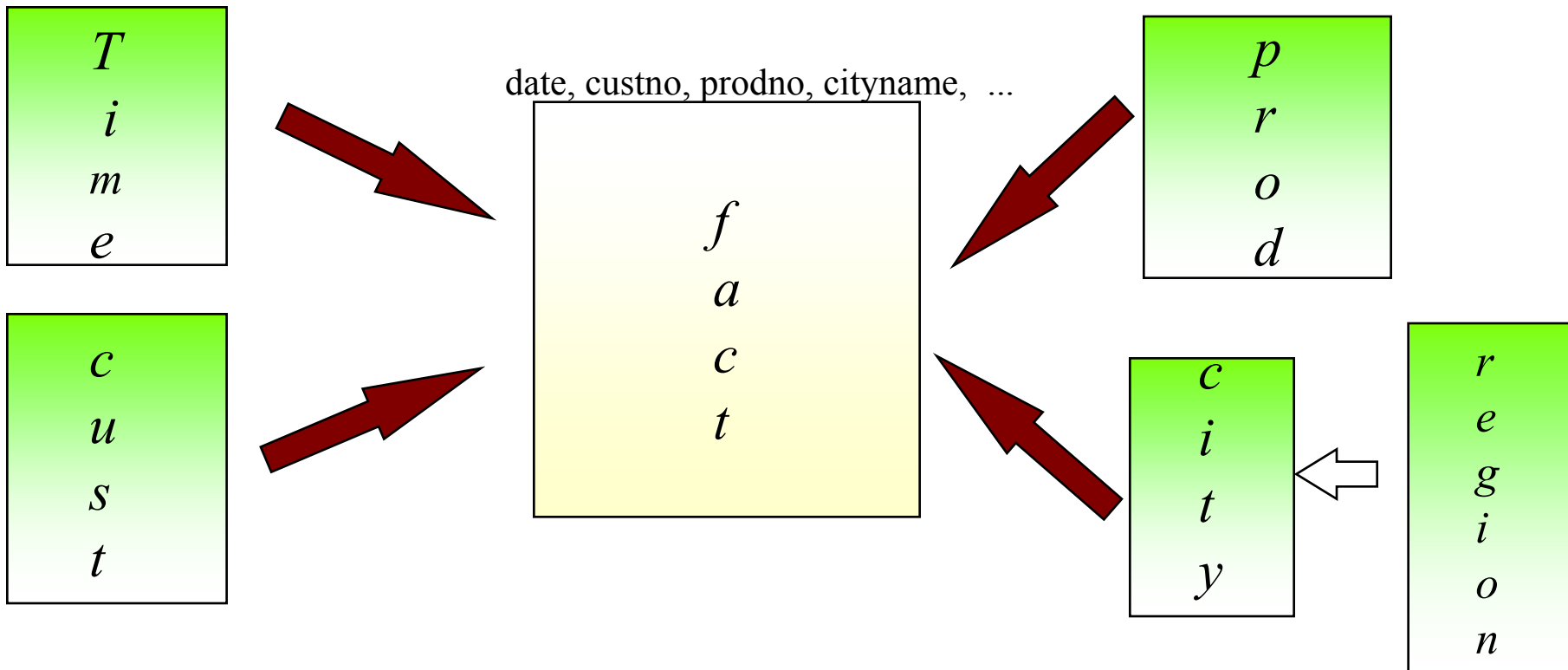


## ⌘ Central table

- ☑ Typical example: individual sales records
- ☑ mostly raw numeric items
- ☑ narrow rows, a few columns at most
- ☑ large number of rows (millions to a billion)
- ☑ Access via dimensions

# Snowflake schema

- ⌘ Represent dimensional hierarchy directly by normalizing tables.
- ⌘ Easy to maintain and saves storage

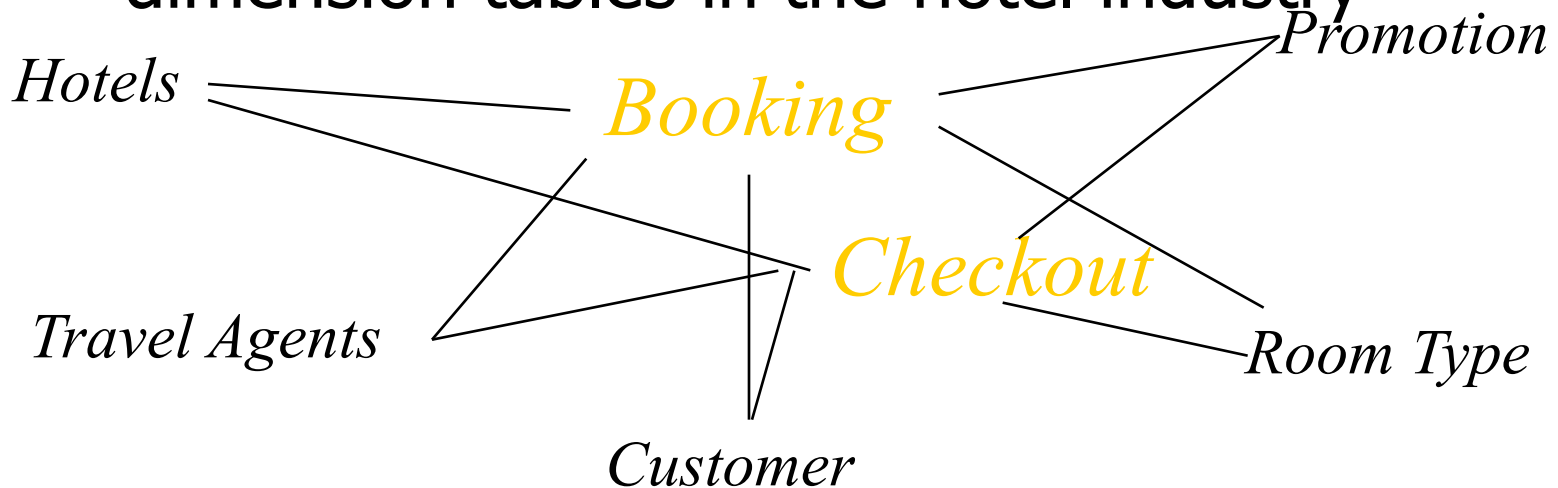




# Fact Constellation

## Fact Constellation

- Multiple fact tables that share many dimension tables
- Booking and Checkout may share many dimension tables in the hotel industry



# Data Granularity in Warehouse



## ⌘ Summarized data stored

- ☑ reduce storage costs
- ☑ reduce cpu usage
- ☑ increases performance since smaller number of records to be processed
- ☑ design around traditional high level reporting needs
- ☑ tradeoff with volume of data to be stored and detailed usage of data

# Granularity in Warehouse

⌘ Solution is to have dual level of granularity

☑ Store summary data on disks

☒ 95% of DSS processing done against this data

☑ Store detail on tapes

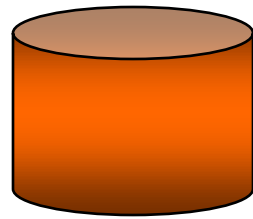
☒ 5% of DSS processing against this data

# Levels of Granularity

## Banking Example

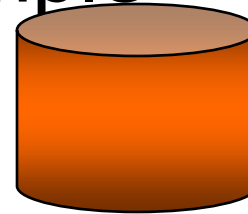
Operational

account  
activity date  
amount  
teller  
location  
account bal



60 days of activity

monthly account register -- up to 10 years



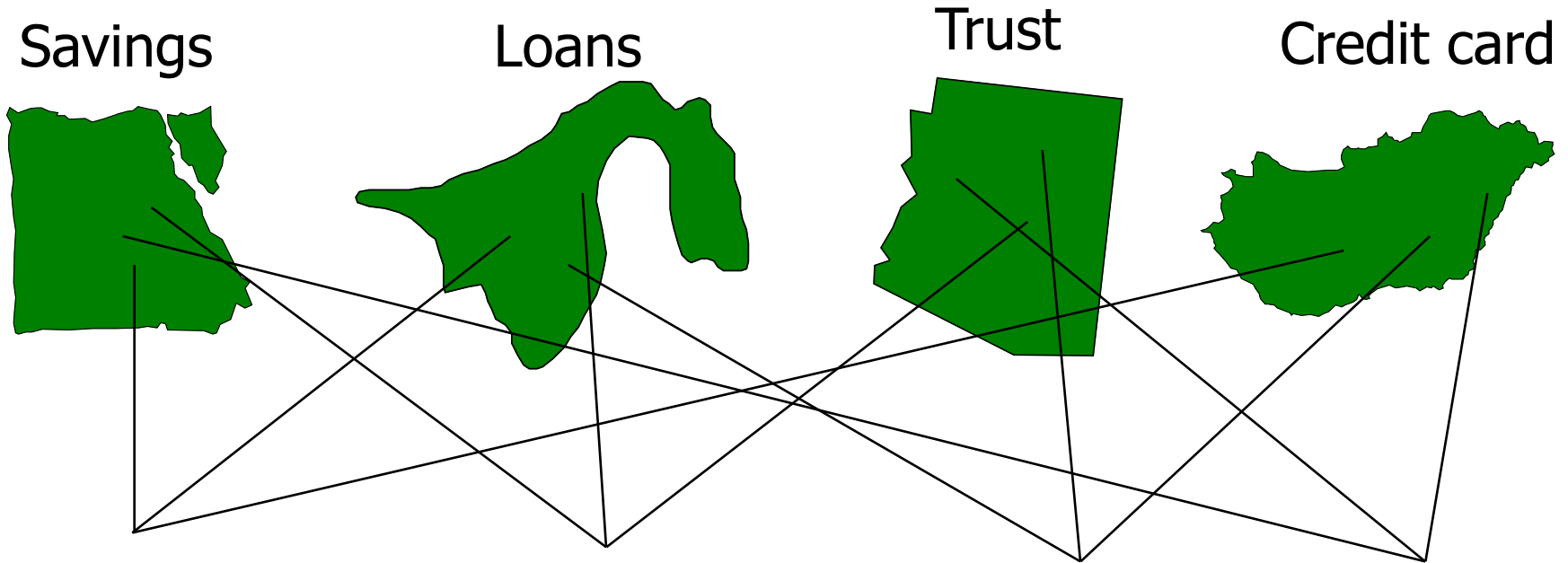
account  
month  
# trans  
withdrawals  
deposits  
average bal

Not all fields need be archived



amount  
activity date  
amount  
account bal

# Data Integration Across Sources



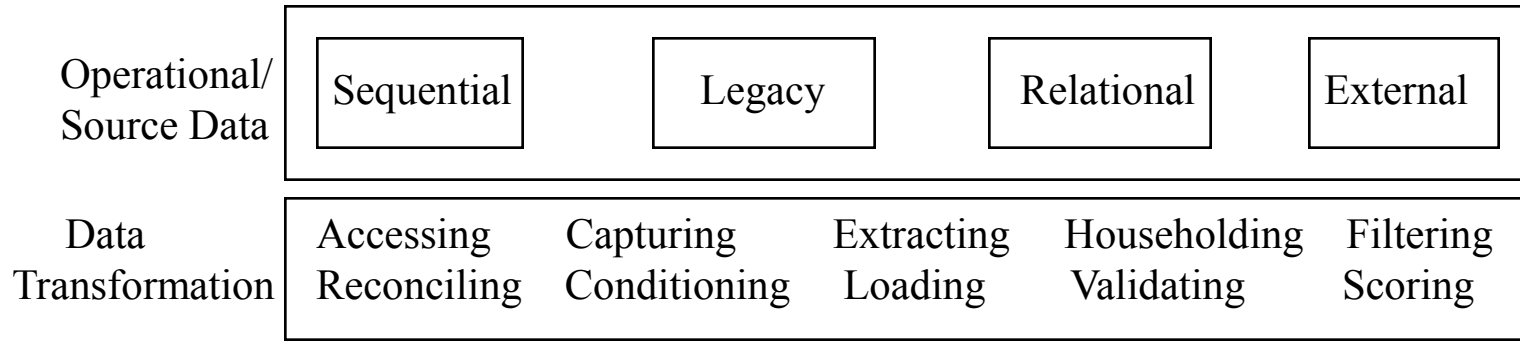
Same data  
different name

Different data  
Same name

Data found here  
nowhere else

Different keys  
same data

# Data Transformation



- ⌘ Data transformation is the foundation for achieving single version of the truth
- ⌘ Major concern for IT
- ⌘ Data warehouse can fail if appropriate data transformation strategy is not developed

# Data Integrity Problems

- ⌘ Same person, different spellings
  - ☑ Agarwal, Agrawal, Aggarwal etc...
- ⌘ Multiple ways to denote company name
  - ☑ Persistent Systems, PSPL, Persistent Pvt. LTD.
- ⌘ Use of different names
  - ☑ mumbai, bombay
- ⌘ Different account numbers generated by different applications for the same customer
- ⌘ Required fields left blank
- ⌘ Invalid product codes collected at point of sale
  - ☑ manual entry leads to mistakes
  - ☑ "in case of a problem use 9999999"

# Data Transformation

## Terms



⌘ Extracting

⌘ Conditioning

⌘ Scrubbing

⌘ Merging

⌘ Householding

⌘ Enrichment

⌘ Scoring

⌘ Loading

⌘ Validating

⌘ Delta Updating



# Data Transformation

## Terms



### ⌘ Householding

- ☑ Identifying all members of a household (living at the same address)
- ☑ Ensures only one mail is sent to a household
- ☑ Can result in substantial savings: 1 million catalogues at \$50 each costs \$50 million . A 2% savings would save \$1 million

# Refresh



⌘ Propagate updates on source data to the warehouse

⌘ Issues:

- ☑ when to refresh

- ☑ how to refresh -- incremental refresh techniques

# When to Refresh?



- ⌘ periodically (e.g., every night, every week) or after significant events
- ⌘ on every update: not warranted unless warehouse data require current data (up to the minute stock quotes)
- ⌘ refresh policy set by administrator based on user needs and traffic
- ⌘ possibly different policies for different sources

# Refresh techniques

## ⌘ Incremental techniques

- ☑ detect changes on base tables: replication servers (e.g., Sybase, Oracle, IBM Data Propagator)
  - ☒ snapshots (Oracle)
  - ☒ transaction shipping (Sybase)
- ☑ compute changes to derived and summary tables
- ☑ maintain transactional correctness for incremental load

# How To Detect Changes



- ⌘ Create a snapshot log table to record ids of updated rows of source data and timestamp
- ⌘ Detect changes by:
  - ☑ Defining after row triggers to update snapshot log when source table changes
  - ☑ Using regular transaction log to detect changes to source data

# Querying Data Warehouses



- ⌘ SQL Extensions

- ⌘ Multidimensional modeling of data

  - ☑ OLAP

  - ☑ More on OLAP later ...

# SQL Extensions



## ⌘ Extended family of aggregate functions

- ☑ rank (top 10 customers)

- ☑ percentile (top 30% of customers)

- ☑ median, mode

- ☑ Object Relational Systems allow addition of new aggregate functions

## ⌘ Reporting features

- ☑ running total, cumulative totals

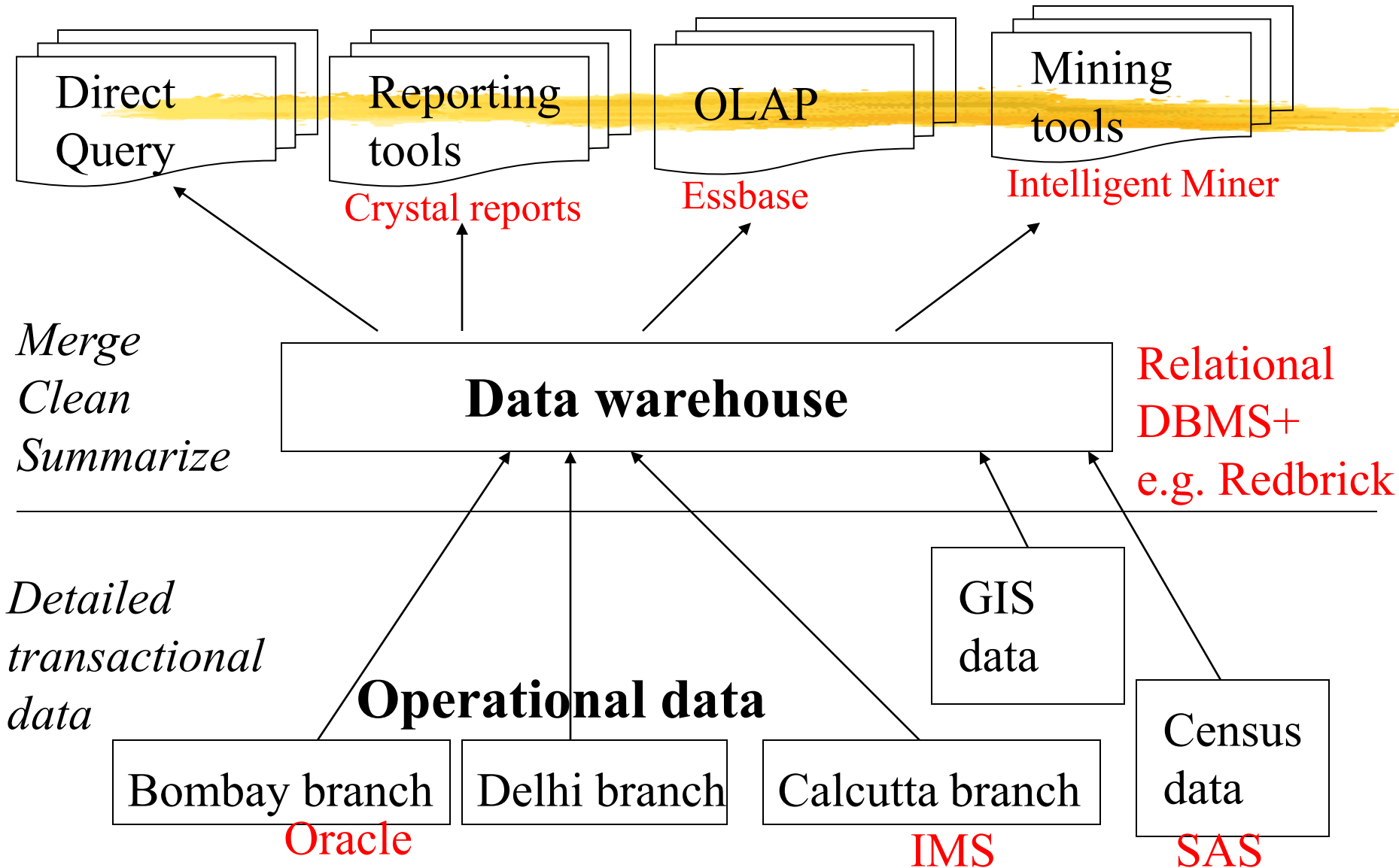
# Reporting Tools



- ⌘ Andyne Computing -- GQL
- ⌘ Brio -- BrioQuery
- ⌘ Business Objects -- Business Objects
- ⌘ Cognos -- Impromptu
- ⌘ Information Builders Inc. -- Focus for Windows
- ⌘ Oracle -- Discoverer2000
- ⌘ Platinum Technology -- SQL\*Assist, ProReports
- ⌘ PowerSoft -- InfoMaker
- ⌘ SAS Institute -- SAS/Assist
- ⌘ Software AG -- Esperant
- ⌘ Sterling Software -- VISION:Data

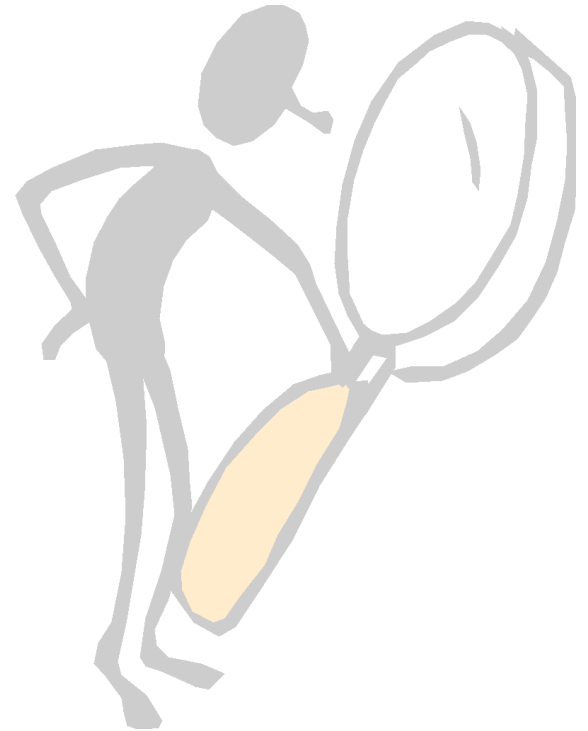


# Decision support tools



# Deploying Data Warehouses

- ⌘ What business information keeps you in business today?  
What business information can put you out of business tomorrow?
- ⌘ What business information should be a mouse click away?
- ⌘ What business conditions are driving the need for business information?



# Cultural Considerations

- ⌘ Not just a technology project
- ⌘ New way of using information to support daily activities and decision making
- ⌘ Care must be taken to prepare organization for change
- ⌘ Must have organizational backing and support



# User Training



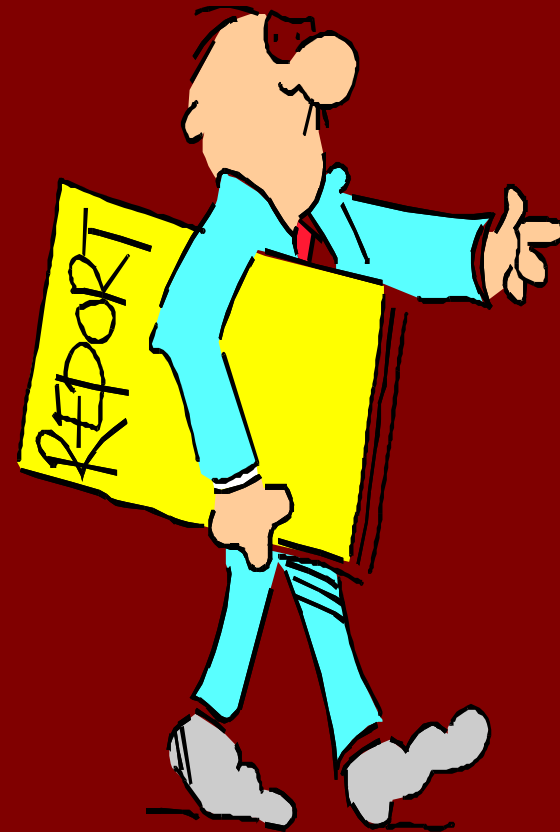
- ⌘ Users must have a higher level of IT proficiency than for operational systems
- ⌘ Training to help users analyze data in the warehouse effectively

# Warehouse Products



- ⌘ Computer Associates -- CA-Ingres
- ⌘ Hewlett-Packard -- Allbase/SQL
- ⌘ Informix -- Informix, Informix XPS
- ⌘ Microsoft -- SQL Server
- ⌘ Oracle – Oracle
- ⌘ Red Brick -- Red Brick Warehouse
- ⌘ SAS Institute -- SAS
- ⌘ Software AG -- ADABAS
- ⌘ Sybase -- SQL Server, IQ, MPP

# Part 2: OLAP

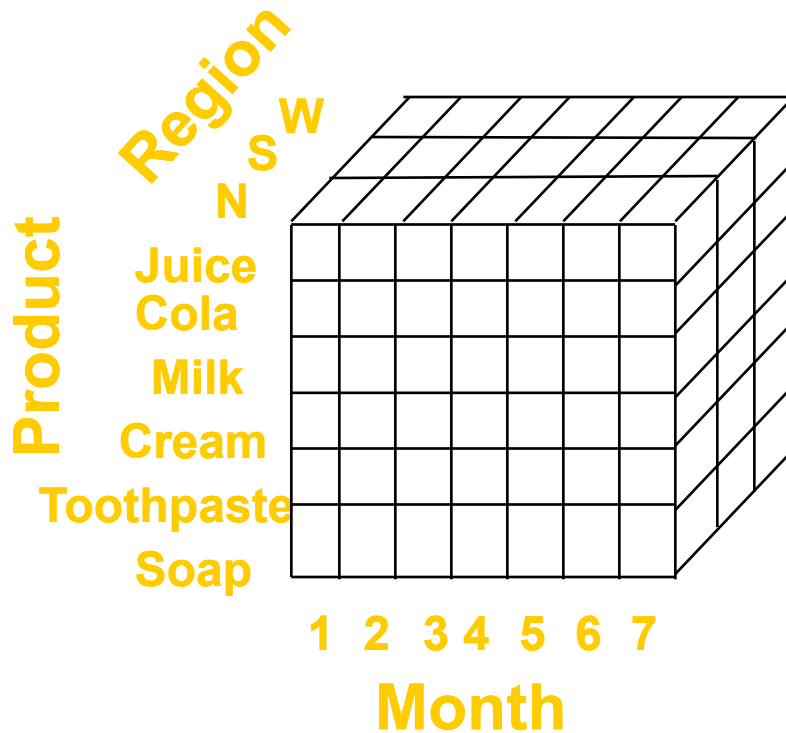


# Nature of OLAP Analysis

- ⌘ Aggregation -- (total sales, percent-to-total)
- ⌘ Comparison -- Budget vs. Expenses
- ⌘ Ranking -- Top 10, quartile analysis
- ⌘ Access to detailed and aggregate data
- ⌘ Complex criteria specification
- ⌘ Visualization
- ⌘ Need interactive response to aggregate queries

# Multi-dimensional Data

⌘ Measure - sales (actual, plan, variance)



**Dimensions:** Product, Region, Time  
Hierarchical summarization paths

Product  
Industry

Category

Product

Region  
Country

Region

City

Office

Time  
Year

Quarter

Month

week

Day

48



# Conceptual Model for OLAP

## ⌘ Numeric measures to be analyzed

- ☑ e.g. Sales (Rs), sales (volume), budget, revenue, inventory

## ⌘ Dimensions

- ☑ other attributes of data, define the space
- ☑ e.g., store, product, date-of-sale
- ☑ **hierarchies** on dimensions
  - ☒ e.g. branch -> city -> state

# Operations



⌘ Rollup: summarize data

☑ e.g., given sales data, summarize sales for last year by product category and region

⌘ Drill down: get more details

☑ e.g., given summarized sales as above, find breakup of sales by city within each region, or within the Andhra region

# More Cube Operations

⌘ Slice and dice: select and project

☑ e.g.: Sales of soft-drinks in Andhra over the last quarter

⌘ Pivot: change the view of data

☑

	Q1	Q2	Total
L	22	33	55
S	15	44	59
Total	37	77	114

	L	S	Total
Red	14	07	21
Blue	41	52	93
Total	55	59	114

# More OLAP Operations

⌘ Hypothesis driven search: E.g. factors affecting defaulters

☑ view defaulting rate on age aggregated over other dimensions

☑ for particular age segment detail along profession

⌘ Need interactive response to aggregate queries

☑ => precompute various aggregates

# MOLAP vs ROLAP

⌘ MOLAP: Multidimensional array OLAP

⌘ ROLAP: Relational OLAP

Type	Size	Colour	Amount
Shirt	S	Blue	10
Shirt	L	Blue	25
Shirt	ALL	Blue	35
Shirt	S	Red	3
Shirt	L	Red	7
Shirt	ALL	Red	10
Shirt	ALL	ALL	45
...	...	...	...
ALL	ALL	ALL	1290

# SQL Extensions

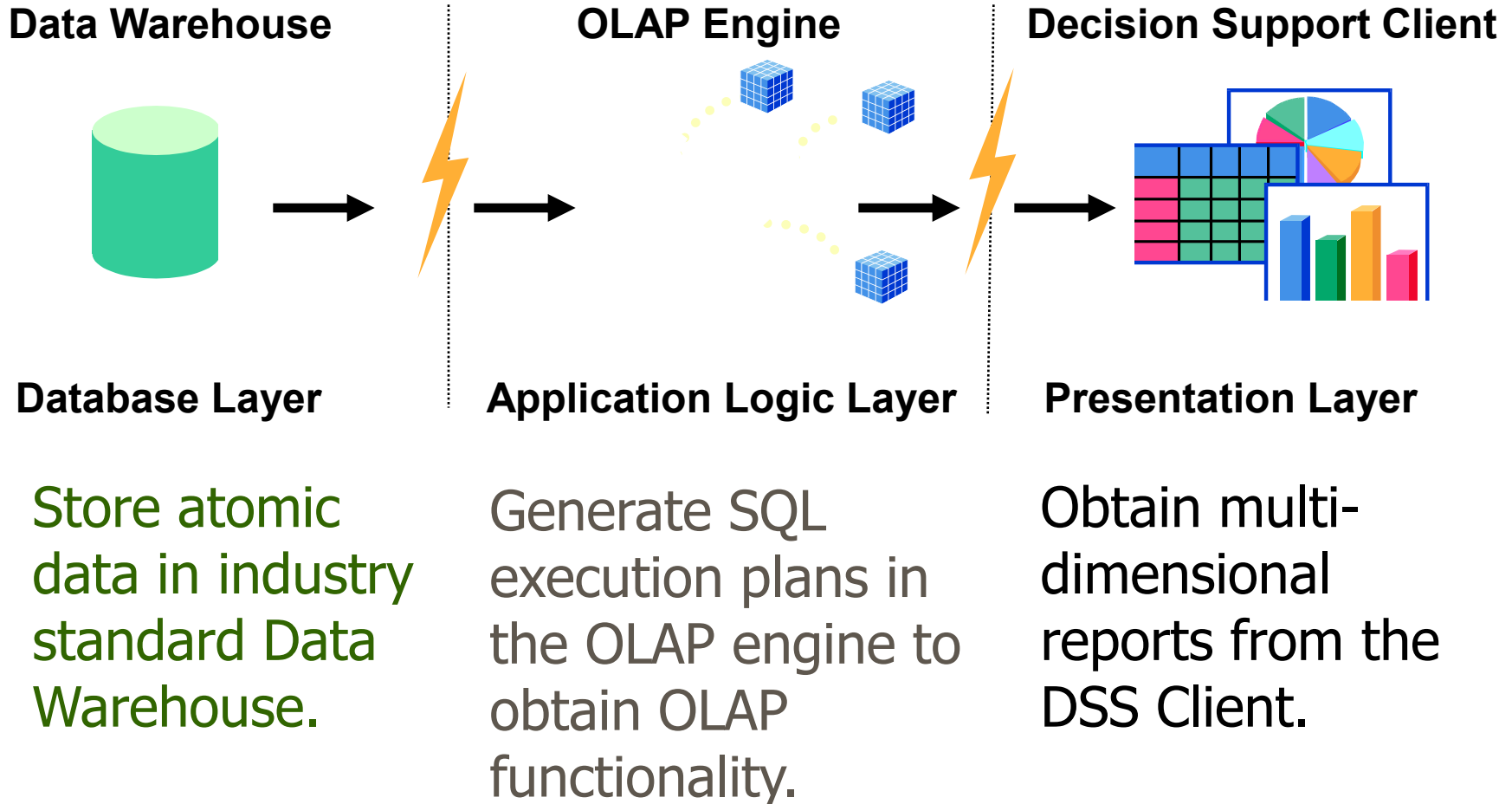


## ⌘ Cube operator

- ☑ group by on all subsets of a set of attributes (month,city)
- ☑ redundant scan and sorting of data can be avoided

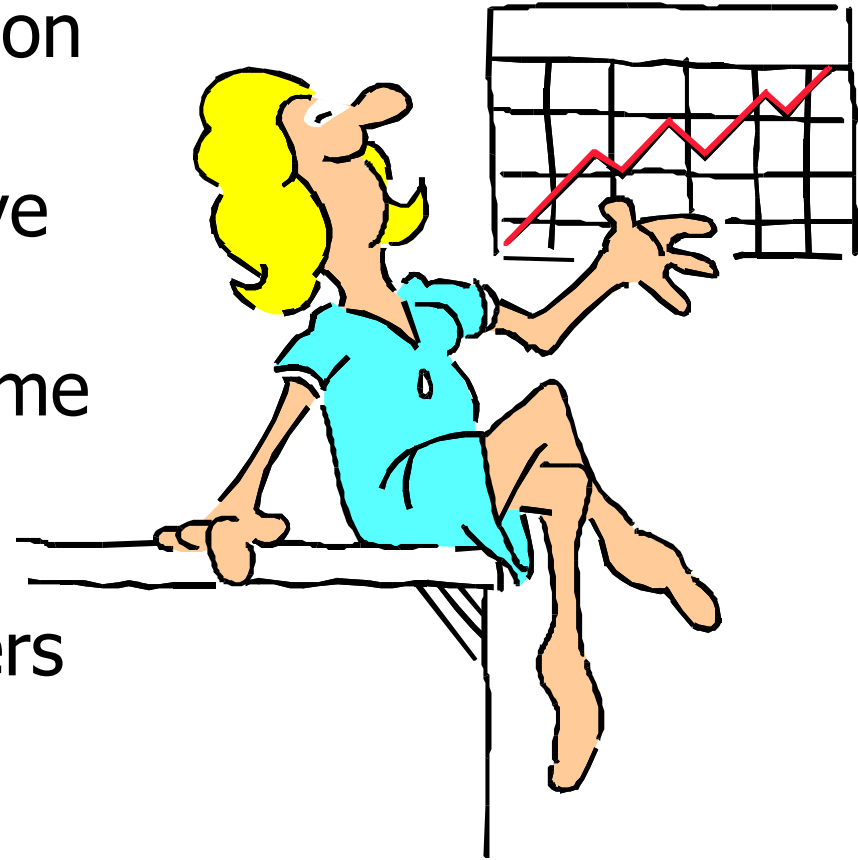
## ⌘ Various other non-standard SQL extensions by vendors

# OLAP: 3 Tier DSS



# Strengths of OLAP

- ⌘ It is a powerful visualization tool
- ⌘ It provides fast, interactive response times
- ⌘ It is good for analyzing time series
- ⌘ It can be useful to find some clusters and outliers
- ⌘ Many vendors offer OLAP tools





# Brief History

- ⌘ Express and System W DSS
- ⌘ Online Analytical Processing - coined by EF Codd in 1994 - white paper by Arbor Software
- ⌘ Generally synonymous with earlier terms such as Decision Support, Business Intelligence, Executive Information System
- ⌘ MOLAP: Multidimensional OLAP (Hyperion (Arbor Essbase), Oracle Express)
- ⌘ ROLAP: Relational OLAP (Informix MetaCube, Microstrategy DSS Agent)

# OLAP and Executive Information Systems

- ⌘ Andyne Computing -- Pablo
- ⌘ Arbor Software -- Essbase
- ⌘ Cognos -- PowerPlay
- ⌘ Comshare -- Commander OLAP
- ⌘ Holistic Systems -- Holos
- ⌘ Information Advantage -- AXSYS, WebOLAP
- ⌘ Informix -- Metacube
- ⌘ Microstrategies -- DSS/Agent
- ⌘ Oracle -- Express
- ⌘ Pilot -- LightShip
- ⌘ Planning Sciences -- Gentium
- ⌘ Platinum Technology -- ProdeaBeacon, Forest & Trees
- ⌘ SAS Institute -- SAS/EIS, OLAP++
- ⌘ Speedware -- Media

# Microsoft OLAP strategy

- ⌘ Plato: OLAP server: powerful, integrating various operational sources
- ⌘ OLE-DB for OLAP: emerging industry standard based on MDX --> extension of SQL for OLAP
- ⌘ Pivot-table services: integrate with Office 2000
  - ☑ Every desktop will have OLAP capability.
- ⌘ Client side caching and calculations
- ⌘ Partitioned and virtual cube
- ⌘ Hybrid relational and multidimensional storage

# Part 3: Data Mining



# Why Data Mining

## ⌘ Credit ratings/targeted marketing:

- ☒ Given a database of 100,000 names, which persons are the least likely to default on their credit cards?
- ☒ Identify likely responders to sales promotions

## ⌘ Fraud detection

- ☒ Which types of transactions are likely to be fraudulent, given the demographics and transactional history of a particular customer?

## ⌘ Customer relationship management:

- ☒ Which of my customers are likely to be the most loyal, and which are most likely to leave for a competitor? :

**Data Mining helps extract such information**

# Data mining



- ⌘ Process of semi-automatically analyzing large databases to find interesting and useful patterns
- ⌘ Overlaps with machine learning, statistics, artificial intelligence and databases but
  - ☑ more scalable in number of features and instances
  - ☑ more automated to handle heterogeneous data

# Some basic operations



## ⌘ Predictive:

- ☑ Regression
- ☑ Classification

## ⌘ Descriptive:

- ☑ Clustering / similarity matching
- ☑ Association rules and variants
- ☑ Deviation detection

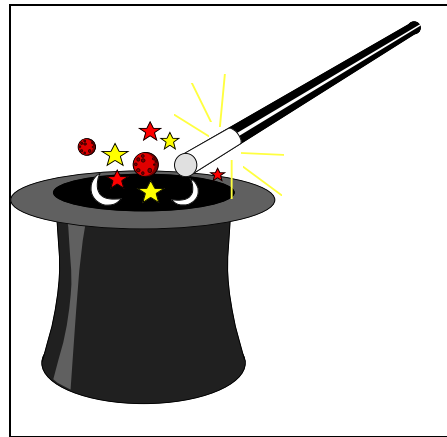
# Classification

⌘ Given old data about customers and payments, predict new applicant's loan eligibility.

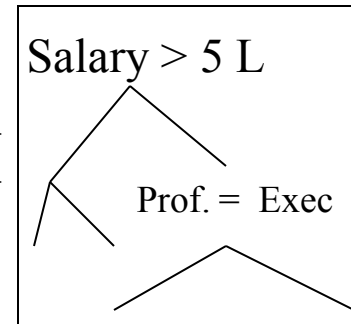
Previous customers

Age  
Salary  
Profession  
Location  
Customer type

Classifier



Decision rules



Good/  
bad

New applicant's data



# Classification methods

**Goal:** Predict class  $C_i = f(x_1, x_2, \dots, X_n)$

⌘ Regression: (linear or any other polynomial)

$$\boxtimes a \cdot x_1 + b \cdot x_2 + c = C_i.$$

⌘ Nearest neighbour

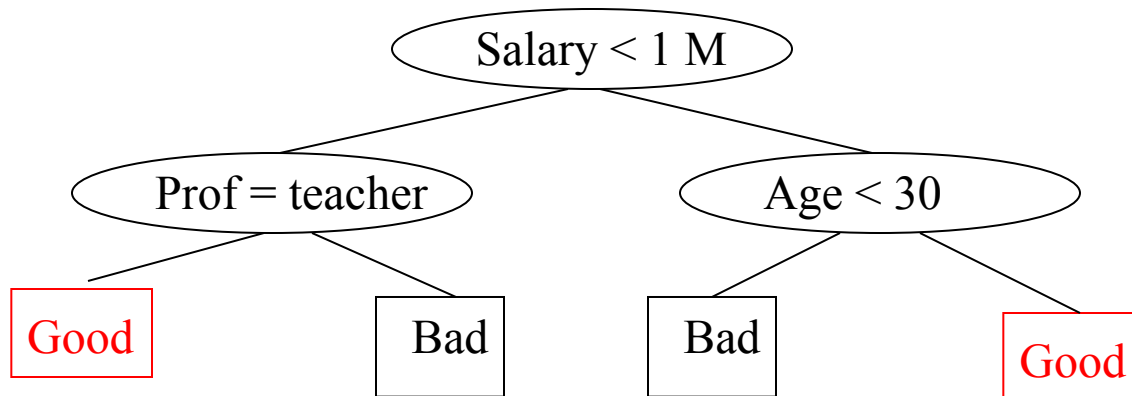
⌘ Decision tree classifier: divide decision space into piecewise constant regions.

⌘ Probabilistic/generative models

⌘ Neural networks: partition by non-linear boundaries

# Decision trees

⌘ Tree where internal nodes are simple decision rules on one or more attributes and leaf nodes are predicted class labels.



# Pros and Cons of decision trees



- Pros

- + Reasonable training time
- + Fast application
- + Easy to interpret
- + Easy to implement
- + Can handle large number of features

- Cons

- Cannot handle complicated relationship between features
- simple decision boundaries
- problems with lots of missing data

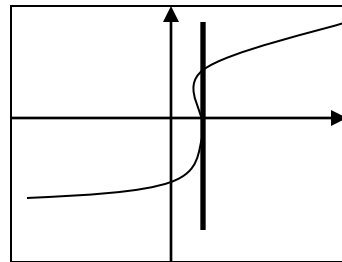
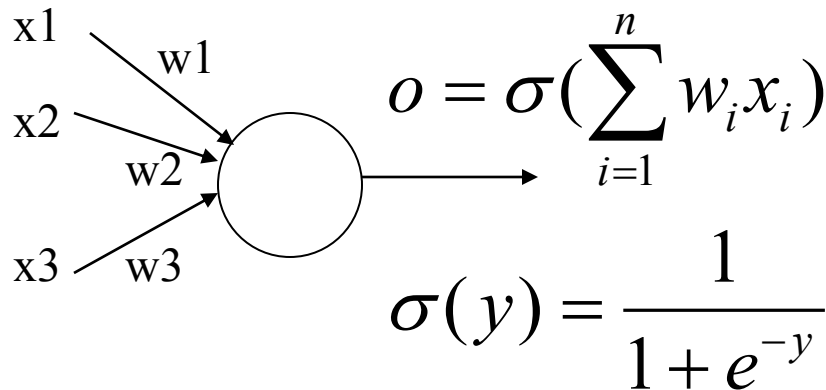
More information:

<http://www.stat.wisc.edu/~limt/treeprogs.html>

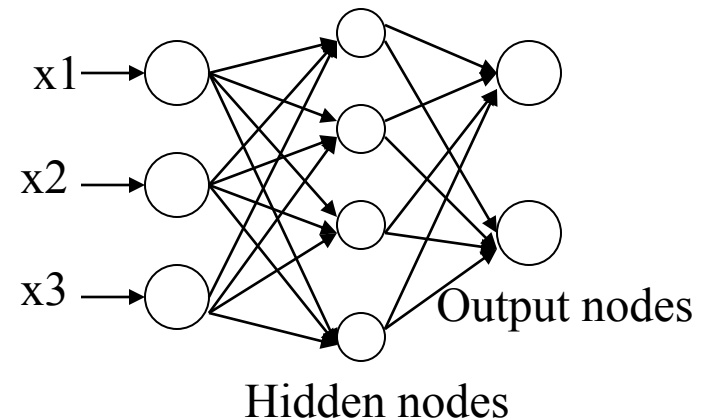
# Neural network

⌘ Set of nodes connected by directed weighted edges

## Basic NN unit



## A more typical NN



# Pros and Cons of Neural Network



- Pros

- + Can learn more complicated class boundaries
- + Fast application
- + Can handle large number of features

- Cons

- Slow training time
- Hard to interpret
- Hard to implement: trial and error for choosing number of nodes

Conclusion: Use neural nets only if decision trees/NN fail.

# Bayesian learning

- ⌘ Assume a probability model on generation of data.  
predicted class :  $c = \max_{c_j} p(c_j | d) = \max_{c_j} \frac{p(d | c_j)p(c_j)}{p(d)}$
- ⌘ Apply bayes theorem to find most likely class as:

$$c = \max_{c_j} \frac{p(c_j)}{p(d)} \prod_{i=1}^n p(a_i | c_j)$$

- ⌘ Naïve bayes: Assume attributes conditionally independent given class value

# Clustering



- ⌘ Unsupervised learning when old data with class labels not available e.g. when introducing a new product.
- ⌘ Group/cluster existing customers based on time series of payment history such that similar customers in same cluster.
- ⌘ Key requirement: Need a good measure of similarity between instances.
- ⌘ Identify micro-markets and develop policies for each

# Association rules

- ⌘ Given set T of groups of items
- ⌘ Example: set of item sets purchased
- ⌘ Goal: find all rules on itemsets of the form  $a \rightarrow b$  such that
  - ⌘ **support** of a and b > user threshold s
  - ⌘ conditional probability (**confidence**) of b given a > user threshold c
- ⌘ Example: Milk  $\rightarrow$  bread
- ⌘ Purchase of product A  $\rightarrow$  service B

T

Milk, cereal
Tea, milk
Tea, rice, bread
cereal



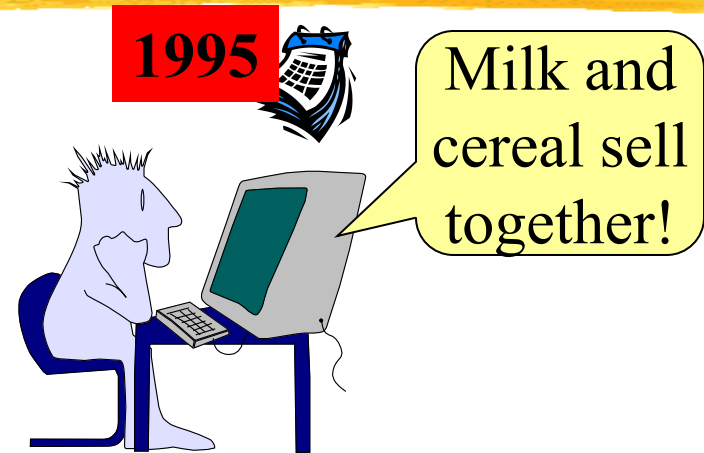
# Variants



- ⌘ High confidence may not imply high correlation
- ⌘ Use correlations. Find expected support and large departures from that interesting..
  - ☑ see statistical literature on contingency tables.
- ⌘ Still too many rules, need to prune...

# Prevalent $\neq$ Interesting

- ⌘ Analysts already know about prevalent rules
- ⌘ Interesting rules are those that *deviate* from prior expectation
- ⌘ Mining's payoff is in finding *surprising* phenomena



# What makes a rule surprising?

⌘ Does not match prior expectation

☑ Correlation between milk and cereal remains roughly constant over time

⌘ Cannot be trivially derived from simpler rules

☑ Milk 10%, cereal 10%

☑ Milk and cereal 10%  
... surprising

☑ Eggs 10%

☑ Milk, cereal and eggs  
0.1% ... surprising!

☑ Expected 1%

# Application Areas



## Industry

Finance

Insurance

Telecommunication

Transport

Consumer goods

Data Service providers

Utilities

## Application

Credit Card Analysis

Claims, Fraud Analysis

Call record analysis

Logistics management

promotion analysis

Value added data

Power usage analysis

# Data Mining in Use



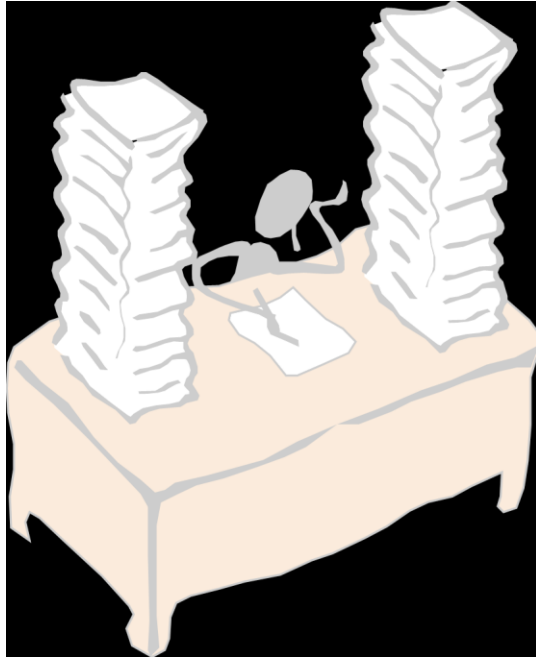
- ⌘ The US Government uses Data Mining to track fraud
- ⌘ A Supermarket becomes an information broker
- ⌘ Basketball teams use it to track game strategy
- ⌘ Cross Selling
- ⌘ Target Marketing
- ⌘ Holding on to Good Customers
- ⌘ Weeding out Bad Customers

# Why Now?



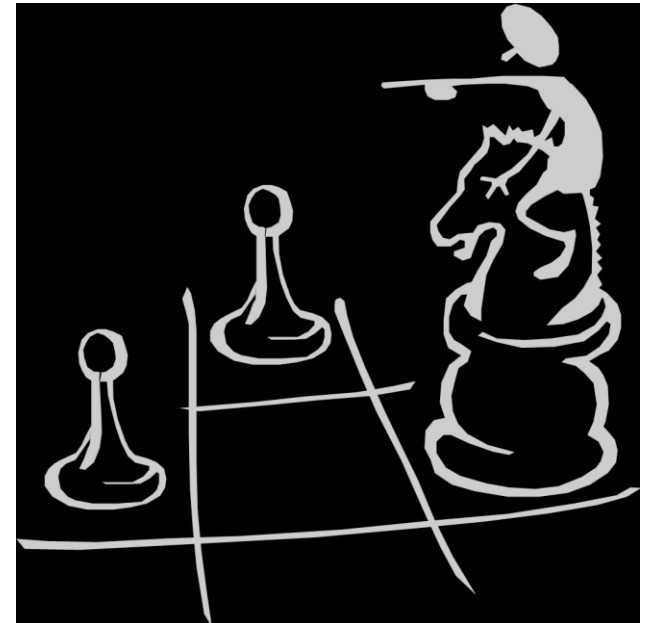
- ⌘ Data is being produced
- ⌘ Data is being warehoused
- ⌘ The computing power is available
- ⌘ The computing power is affordable
- ⌘ The competitive pressures are strong
- ⌘ Commercial products are available

# Data Mining works with Warehouse Data



⌘ Data Warehousing provides the Enterprise with a memory

⌘ Data Mining provides the Enterprise with intelligence



# Mining market



- ⌘ Around 20 to 30 mining tool vendors
- ⌘ Major players:
  - ☒ Clementine,
  - ☒ IBM's Intelligent Miner,
  - ☒ SGI's MineSet,
  - ☒ SAS's Enterprise Miner.
- ⌘ All pretty much the same set of tools
- ⌘ Many embedded products: fraud detection, electronic commerce applications



# OLAP Mining integration

## ⌘ OLAP (On Line Analytical Processing)

- ☒ Fast interactive exploration of multidim. aggregates.

- ☒ Heavy reliance on manual operations for analysis:

- ☒ Tedious and error-prone on large multidimensional data

- ⌘ Ideal platform for vertical integration of mining but needs to be interactive instead of batch.

# State of art in mining OLAP integration

- ⌘ Decision trees [**Information discovery**, Cognos]
  - ☒ find factors influencing high profits
- ⌘ Clustering [Pilot software]
  - ☒ segment customers to define hierarchy on that dimension
- ⌘ Time series analysis: [Seagate's Holos]
  - ☒ Query for various shapes along time: eg. spikes, outliers etc
- ⌘ Multi-level Associations [Han et al.]
  - ☒ find association between members of dimensions

# Vertical integration: Mining on the web

⌘ Web log analysis for site design:

- ☑ what are popular pages,

- ☑ what links are hard to find.

⌘ Electronic stores sales enhancements:

- ☑ recommendations, advertisement:

- ☑ **Collaborative filtering**: Net perception, Wisewire

- ☑ Inventory control: what was a shopper looking for and could not find..